Administration and "market phenomenon": collision of coexistence in the territorial economy

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Abstract

Achievement of an effective balance between government regulation of business and free competition is the goal of any progressive economy, and attention to this issue is completely justified. On the one hand, the absence of any regulation pushes business entities to focus on their own benefit, carrying out economic activities in the most profitable directions with a minimum product quality or service produced. The development of entrepreneurial initiative in economic spheres with a low entry threshold that has taken place in Russia over the past third of a century has led to the emergence of vacant niches in some science-intensive spheres, and the industries with the longest reproduction cycle, primarily in mechanical engineering. In this regard, the investment activity of business entities will be minimal in the areas with a long reproduction cycle, especially in the industrial sector, which forms the foundation of an innovative economy and social progress. There is a clear reorientation from high-fund-intensive to low-cost and fast-moving spheres of production, urbanization of rural youth, the extinction of rural settlements and industrial settlements. Land reclamation construction, seed production has decreased in the agricultural complex, the efficiency of farmland and forest resources use has sharply decreased. These circumstances cause the need, on the other hand, to strengthen regulatory principles and economic administration. Considering the development of the world economy, the social dynamics of society, the excess of state regulation, which arises as a reaction to the failure of the authorities (which is understood as the totality of state and municipal bodies) of market management methods, creates a contradiction between the authorities and business, fraught with escalation into antagonism. The need for a constructive solution to this problem leads to a logical conclusion about the need to create an administrative and economic system to regulate social practice of a new type, based on the principles of maximizing freedom of expression and economic initiative within the boundaries of social expediency. This regulatory system presupposes the presence of continuous monitoring of reproduction processes, the timely identification of constraints on the implementation of the economic strategy and an urgent corrective administrative and economic impact on these elements. The solution to this problem seems to be possible through the multi-level implementation of BIM technologies in economic administration within the Russian territorial and economic practice, built on the principles of network modeling of the reproduction process.

Keywords: Quality of life; administration; market phenomenon; BIM-technologies; economic macro-region.
Resumen

El logro de un equilibrio efectivo entre la regulación gubernamental de las empresas y la libre competencia es el objetivo de cualquier economía progresista, y la atención a este tema está completamente justificada. Por un lado, la ausencia de cualquier regulación empuja a las entidades empresariales a enfocarse en su propio beneficio, realizando actividades económicas en las direcciones más rentables con una mínima calidad de producto o servicio producido. El desarrollo de la iniciativa empresarial en esferas económicas con un umbral de entrada bajo que ha tenido lugar en Rusia durante el último tercio de siglo ha llevado a la aparición de nichos vacantes en algunas esferas intensivas en ciencia y las industrias con el ciclo de reproducción más largo, principalmente en ingeniería mecánica. En este sentido, la actividad inversora de las entidades empresariales será mínima en las áreas de largo ciclo de reproducción, especialmente en el sector industrial, que constituye la base de una economía innovadora y de progreso social. Hay una clara reorientación de las esferas de producción de gran intensidad de fondos a esferas de producción de bajo costo y rápido movimiento, la urbanización de la juventud rural, la extinción de los asentamientos rurales y los asentamientos industriales. Construcción de recuperación de tierras, la producción de semillas ha disminuido en el complejo agrícola, la eficiencia del uso de las tierras agrícolas y los recursos forestales ha disminuido drásticamente. Estas circunstancias provocan la necesidad, por otro lado, de fortalecer los principios regulatorios y la administración económica. Teniendo en cuenta el desarrollo de la economía mundial, la dinámica social de la sociedad, el exceso de regulación estatal, que surge como reacción al fracaso de las autoridades (que se entiende como la totalidad de los órganos estatales y municipales) de los métodos de gestión del mercado, crea una contradicción entre las autoridades y las empresas, plagada de una escalada hacia el antagonismo. La necesidad de una solución constructiva a este problema lleva a una conclusión lógica sobre la necesidad de crear un sistema administrativo y económico para regular la práctica social de un nuevo tipo, basado en los principios de maximización de la libertad de expresión y la iniciativa económica dentro de los límites de la sociedad. conveniencia. Este sistema normativo presupone la presencia de un seguimiento continuo de los procesos de reproducción, la identificación oportuna de las limitaciones en la implementación de la estrategia económica y un impacto administrativo y económico correctivo urgente sobre estos elementos. La solución a este problema parece ser posible mediante la implementación de múltiples niveles de tecnologías BIM en la administración económica dentro de la práctica territorial y económica rusa, construida sobre los principios del modelado de redes del proceso de reproducción.

Palabras clave: Calidad de vida; administración; fenómeno de mercado; Tecnologías BIM; macrorregión económico.
Introduction

The regulatory functions of administration and "market phenomenon" (competitive-market motivation) at different levels of management are manifested in different degrees.

As the "caliber" of economic entities grows, the opportunities for their competitive market self-regulation are narrowed, and the need for the use of directive planning and administrative coercion increases. Economic practice shows that competition at the level of small business is closest to free competition, adjusted for state supervision. This seems to be reasonable, since small enterprises occupy an important segment of social services, feel the need to respond quickly to public demand, thereby providing flexible employment for a significant part of the population, which is poorly managed by large market players.

The large-scale share of the defense industry, which only fragmentarily participates in market processes, does not add flexibility to the Russian economy - on the one hand, in terms of the purchase (use) of labor in the labor market, and in the international arms market on the other.

The extension of competition principles in the context of large enterprises to intercorporate relations does not bring technological and economic effect with rare exceptions, since the separation of the structural units of a large enterprise into separate economic entities leads to their competition among themselves, disruption of rhythm and technological unity.

Thus, administration in business is a necessary element to solve the problems of development and distribution of productive forces; it is also in demand at the internal production level, especially during the production of technically complex products (mechanical engineering, instrument making, chemical industry, etc.).

Literature Review
A fairly large list of scientific publications is devoted to the problem of the relationship between politics and economics at the macro- and meso-level. K. Marx in his fundamental work "Capital" (Marx, K. Capital) formulated the concepts of productive forces and production relations, substantiated the position that economic relations (property relations) are the determining factor of political institutions.

The representatives of the Austrian School of Economics K. Menger, E. von Boehm-Bawerk, F. Wieser developed the theory of marginal utility, substantiated the position about the determining influence of the subjective psychological factor on economic processes. V.I. Ulyanov-Lenin (Lenin, 1978) formulated the provision on the concentration and centralization of production as an objective law of business development, developed the idea of the economy crisis-free functioning (Lenin, 1978). In his work J.M. Keynes substantiated the position on the expediency of a regulatory factor in market economy functioning, and a management algorithm based on the "employment multiplier". V.V. Leontiev, on the basis of the input-output formula developed by him, calculated the input-output balance of the US national economy and proposed recommendations to regulate economic practices in key industries. The development of communications in business was the basis of M. Friedman's monetarist ideas about the national economy regulation by state with a certain amount of money in circulation. D.S. Lvov analyzed the state and prospects for the development of the new Russian economy, the role of public administration in this process, and the use of rental levers (Lvov, 2002).

A similar opinion was also expressed in the fundamental studies by A.G. Granberg (2000).

At the same time, there is no sharp discussion on the microeconomic level functioning (the level of individual companies). Indeed, the administrative model of management is built into the organization, and the violation of its management influence is fraught with the ruin of the corresponding enterprise.

A wide palette of views is observed at the macro- and meso-level, up to the opposite.
A significant part of scientists focused on criticizing the socialist administrative-distributive system and supporting the liberal idea of the Russian economy self-regulation on the principles of monetarism. At the same time, reasonable opinions are expressed about the need to preserve state influence. So, O. Yu. Mammadov notes that the prosperity of the US economy was ensured by dynamic and innovative capital markets, so it would be extremely shortsighted to allow the state to weaken these markets (Mamedov, 2008). Another group of authors (V.N. Ovchinnikov, Yu.S. Kolesnikov), develops the idea of regional competitiveness - in fact, the competitive-market rivalry of such meso-formation management subjects in the market of administrative and economic services (Ovchinnikov & Kolesnikov, 2008). The research by T.V. Kushnarenko (Kushnarenko, 2016) is devoted to the strategic management of territory non-resource development processes, and the research by A.N. Druzhinin is devoted to the specific forms and methods of large cities functioning management. According to A.N. Druzhinin, there is no clear system for regulating the activities of influence subjects (regional authorities, federal authorities, large business) (Druzhinin, 2008).

**Materials and Methods**

The sources of analytical information for this work were Rosstat data, information from publications of various organizations, as well as the works of Russian and foreign authors, the materials from personal observations of the authors, interviews with the experts in the sector of this study object and subject.

The methodological basis for the analysis of the problems concerning the functioning and purposeful development of spatially localized socio-economic systems was formed by the works of economic theory classics, the theory of organizations, the work of modern scientists in the field of modeling processes and states. The systemic, institutional, reproductive approaches were used as a methodological basis; processes and conditions are considered from the standpoint of national, public interests, taking
into account the increasing environmental factor. They used the methods of systemic, functional-cost analysis, groupings, extrapolation, and variant forecasting.

Results and Discussion

A characteristic feature of modernity is globalism, generated by the general informatization of space and, accordingly, management and economic practice. According to Yu.M. Osipov, globalism is characterized by the similarity of elements and general controllability from a single center (Osipov, 2004). Agreeing with this interpretation, we believe it is expedient to correlate this process in Russia with the strengthening of the administrative and regulatory factor in economic management based on information systems, and BIM technologies (Business Information Model and Modeling). This creates the task of building new partnerships with the economic elite for state administration bodies.

It seems to be one-sided author formulation of the issue concerning financial benefit maximum increase by government agents during interaction with business. The main goal of the state can be the acquisition of a different quality content, economic and social power increase, and social reproduction increase as the basis of social progress.

D.S. Lvov believes that it is necessary to shift the center of taxation gravity to the natural resource potential and organize a system of financial transfers between profitable and unprofitable, but promising sectors of the economy, between rich and poor regions (8, pp. 165-166). In general, the same idea is formulated by Z.M. Khutyz (Khutyz, 2009).

V.N. Ovchinnikov and Yu.S. Kolesnikov substantiate the idea of competitive functioning and development of regional economies, a system of rational relations and interregional exchange, and the Russian economy restructuring (13, p. 29). They believe that it is not the competition of regions that is more justified, but the spatial competition of producers (sellers) for a market space share (the market share extended in space) (OvchinnikoV & Kolesnikov, 2008).
Obviously, such an idea is simplified and comes down to commodity-money relations, to a commercial transaction between government and business.

It seems that the regional task of placing administration tools is only masked by the references to virtual spatial competition.

It seems that the thesis about the extraction of a synergetic effect from interregional interaction is possible and justified on the basis of interregional program implementation for the development and distribution of productive forces, the development and implementation of which requires the use of economic administration potential.

Moreover, state administrative and economic regulation at the macro and meso levels should be based on a systematic assessment of reproduction process state, which was mentioned above.

It is important to combine the increase of public administration role in economic management with the formation of appropriate protective mechanisms against the strengthening of bureaucracy in production practice. One can agree with the remark by Z.M. Khutyza that unsuccessful actions of the state in this respect can only lead to the replacement of the actual market costs with bureaucratic transaction costs (Khutyz, 2009).

Inspired by the economic dynamics of Russia in recent years, the strengthening of the regulatory principle in the location and development of productive forces can occur through optimization of labor territorial division, conditioned, on the one hand, by resource-production factors, and by consumer-sales factors on the other. The general informatization of space makes it possible to solve such a "transport" problem quite accurately - saving time for the development of natural data.

In our opinion, a unique achievement in solving the problem of production force location in conditions of economic tension is the one developed by a group of Russian scientists headed by G.M. Krzhizhanovsky, the plan of the State Commission for the Electrification of Russia (GOELRO), the successful implementation of which had a significant stimulating effect on technological progress. Similar approaches were used
by V.V. Leontiev in the development of the input-output balance concerning the US economy (Leontiev, 1997).

A prerequisite for successful administrative impact is the combination of administration and marketability in the relevant territorial and economic locations based on BIM technologies.

Some scholars (I.N. Mitrofanova, 12, p. 188) substantiate the thesis about the expediency of transferring the center for programming the development of territories to the level of federal districts and consider them as potential reproduction systems (mainly using the example of the Southern Federal District).

At the same time, it can be noted that the federal administrative districts have not formed into integral economic organisms. Overcoming this is possible by decomposing them into smaller, but economically homogeneous economic macroregions.

In accordance with this approach, one of the promising organizational forms is the construction of the Russian national system of labor territorial division on the basis of reproductively integral economic macroregion development which are similar in economic quality (Popov, 2016).

It seems expedient to single out a specific macroeconomic territorial-reproductive complex in the system of the single national economic complex of Russia - the Azov-Black Sea economic macroregion (ABEM) as the part of the Krasnodar Territory, the Republic of Adygea, the Republic of Crimea and the Karachay-Cherkess Republic, combined on the basis of approximately equal natural and climatic conditions, the multinational composition of the population, close mentality, tolerance, the same type of agricultural production, the development of the resort and tourism sector, and transport communications.

Particularly favorable natural and climatic conditions give a strategic importance in agricultural production to this macroregion as a major promising supplier of agricultural products (greenhouse, horticulture, viticulture and winemaking, livestock, wheat and sunflower seed production) to domestic and foreign markets.
A specific branch of the economy, typical for all prospective ABEM participants, is the resort and tourism sector. Implementation of a unified strategy in this area can contribute to a significant increase of its volume (Table 1-4).

**Table 1.** Key economic indicators in 2017 (Russian statistical yearbook. 2018)

<table>
<thead>
<tr>
<th>Indicators</th>
<th>Krasnodar Territory</th>
<th>Republic of Crimea</th>
<th>Republic of Adygea</th>
<th>Karachay-Cherkess Republic</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gross regional product in 2016, million rubles.</td>
<td>2015935</td>
<td>315919</td>
<td>91352</td>
<td>73151</td>
<td>2496357</td>
</tr>
<tr>
<td>Fixed capital investments, mln. rub.</td>
<td>484105</td>
<td>195377</td>
<td>22852</td>
<td>17812</td>
<td>720146</td>
</tr>
<tr>
<td>Availability of fixed assets at the end, mln. rub.</td>
<td>5937791</td>
<td>2212391</td>
<td>202111</td>
<td>210594</td>
<td>8562887</td>
</tr>
<tr>
<td>Commissioning of residential building total area, thousand sq. m.</td>
<td>47,28,4</td>
<td>833,7</td>
<td>244,3</td>
<td>201,8</td>
<td>6008,2</td>
</tr>
</tbody>
</table>

**Table 2.** Agricultural production in 2017 (Russian statistical yearbook. 2018)

<table>
<thead>
<tr>
<th>Indicators</th>
<th>Krasnodar Territory</th>
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<th>Republic of Adygea</th>
<th>Karachay-Cherkess Republic</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Grain production, thousand tons</td>
<td>14080,8</td>
<td>1357,2</td>
<td>613,8</td>
<td>1157,3</td>
<td>17209,1</td>
</tr>
<tr>
<td>Sunflower seed production, thousand tons</td>
<td>1075,1</td>
<td>121,3</td>
<td>76,4</td>
<td>28,4</td>
<td>1301,2</td>
</tr>
<tr>
<td>Livestock and poultry production in slaughter weight, thousand tons</td>
<td>373,1</td>
<td>97,0</td>
<td>26,3</td>
<td>73,9</td>
<td>570,3</td>
</tr>
<tr>
<td>Milk production, thousand tons</td>
<td>1380,9</td>
<td>209,7</td>
<td>122,0</td>
<td>390,5</td>
<td>2203,1</td>
</tr>
</tbody>
</table>
Table 3. The volume of resort and tourist services in 2017 (Russian statistical yearbook. 2018)

<table>
<thead>
<tr>
<th>Indicators</th>
<th>Krasnodar Territory</th>
<th>Republic of Crimea</th>
<th>Republic of Adygea</th>
<th>Karachay-Cherkeess Republic</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of Russian citizens accommodated in collective accommodation facilities, thousand people</td>
<td>6451,4</td>
<td>1528,2</td>
<td>107,4</td>
<td>99,1</td>
<td>8186,1</td>
</tr>
<tr>
<td>Number of children rested in health camps, thousand people</td>
<td>202,4</td>
<td>77,5</td>
<td>4,7</td>
<td>6,5</td>
<td>291,1</td>
</tr>
</tbody>
</table>

Table 4. Population in 2017 and staffing prospects, thousand people (Russian statistical yearbook. 2018)

<table>
<thead>
<tr>
<th>Indicators</th>
<th>Krasnodar Territory</th>
<th>Republic of Crimea</th>
<th>Republic of Adygea</th>
<th>Karachay-Cherkeess Republic</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Population number</td>
<td>5603,4</td>
<td>1913,7</td>
<td>453,4</td>
<td>466,3</td>
<td>8436,8</td>
</tr>
<tr>
<td>Number of school students</td>
<td>638,6</td>
<td>200,9</td>
<td>50,4</td>
<td>50,7</td>
<td>940,6</td>
</tr>
<tr>
<td>Number of students in vocational lyceums</td>
<td>23,3</td>
<td>8,9</td>
<td>1,4</td>
<td>0,7</td>
<td>34,3</td>
</tr>
<tr>
<td>Number of college students</td>
<td>96,7</td>
<td>19,7</td>
<td>6,2</td>
<td>7,4</td>
<td>130,0</td>
</tr>
<tr>
<td>Number of university students</td>
<td>117,4</td>
<td>41,9</td>
<td>12,4</td>
<td>10,7</td>
<td>182,4</td>
</tr>
<tr>
<td>Labor force number</td>
<td>2777</td>
<td>916</td>
<td>200</td>
<td>210</td>
<td>4103</td>
</tr>
</tbody>
</table>

The proposed economic macro-region has high prospects for functioning and development in the field of labor resources. In this regard, to maximize the employment of the population, it is assumed to focus on the development of mechanical engineering, shipbuilding, instrument making, furniture, clothing and food industries.

The available personnel reserve, which is estimated at 425 thousand people or more than 10% of the existing number of employees, can significantly affect the development of the territory informatization.
In view of the fact that the ratio of administration methods and market management is very different, it seems appropriate to consider the coexistence of power and business as the partners with different interests, goals and achievement methods. This necessitates differentiation in approaches to manage the processes of location and development of productive forces.

The determining motive and driving force of public administration, as was mentioned above, is to ensure the sustainability of society operation while solving simultaneously long-term tasks of economic base development.

It seems reasonable to differentiate the administrative influence of the authorities on business by the scale of economic entities. Municipal bodies can focus on regulating the activities of small businesses, individual entrepreneurs, and self-employed persons.

The organization of macroeconomic regions with the endowment of productive force location and development functions to them can create a favorable basis for the purposeful use of medium-sized enterprise potential. The formation of macroregional intersectoral syndicates, concerns and trusts can become a promising form of association for such enterprises.

In this context, the provisions and algorithms of the "marginal utility theory" can be used to program the location and development of productive forces in the territorial context. Naturally, such programming will require strengthening the administrative factor of management based on BIM technologies. Effective public procurement is a significant reserve for the development of productive forces in terms of administration and market economy positive coexistence.

**Conclusion**

In general, the problem of administration and market economy positive interaction in the sphere of spatially localized socio-economic system regulation has a complex structural nature, and is conditioned by the need for a systematic approach.
The functioning and development of the region is provided by the means of administrative and economic regulation, which requires a high organizational quality of management administration.

One of the promising forms of managing the location and development of productive forces can be the organization of macroeconomic regions that unite the groups of neighboring republics, territories and regions to solve these program activities.

The formation of the macroregion elements and their administration should be carried out using BIM programming. In the new political and economic situation of Russia, one of such target macro-regions can become the Azov-Black Sea economic macro-region, formed on the principles of territorial division of labor and society sustainable development.

References


